

Linxiao Fan

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EDUCATION

Skidmore College, Saratoga Springs, NY
Major: Bachelor of Arts in Psychology and Sociology
Member Psi Chi Honor Society
Dean's List, Skidmore College

Anticipated May 2026
GPA: 3.618

RELEVANT EXPERIENCE

K-POP Album Reseller | Self-Employed

Sep 2024 – Present

- Built an online resale business to \$140K+ in sales and 2,200+ customers through e-commerce platforms.
- Launched an online shop using an e-commerce platform to centralize ordering, payments, and inventory, improving operational efficiency and customer experience.
- Sourced albums from U.S.-based distributors by tracking release schedules, comparing vendor pricing, and negotiating bulk purchases to maintain strong profit margins.
- Managed end-to-end supply chain operations, coordinating international freight forwarding, shipment tracking, and domestic fulfillment to ensure timely delivery.
- Analyzed preorder trends and past sales data to forecast demand and plan inventory, while resolving customer issues through direct messaging platforms to drive repeat business.

Student Academic Services Assistant, Skidmore College, Saratoga Springs, NY

Sep 2025 – Present

- Organized and monitored accommodation exams, including check-in/out, room setup, and documentation.
- Responded to student and faculty questions by phone regarding academic requirements and available support resources

Independent research, Skidmore College, Saratoga Springs, NY

Sep 2025 - Present

- Conducted a systematic literature review on involution, gendered work values, and coping strategies (e.g., “lying flat”) using peer-reviewed sources from sociology and psychology journals.
- Designed a qualitative interview study to examine how Chinese Gen Z and international students negotiate cultural and gendered career expectations, including developing interview protocols and participant criteria.
- Analyzed interview data and integrated findings into a research paper examining cross-cultural and gendered patterns in work attitudes.

Library Assistant, Lucy Scribner Library, Skidmore College, Saratoga Springs, NY

Dec 2023 - Present

- Assisted patrons with circulation and account services; maintained physical collections.
- Enhance communication and multitasking skills through frequent interaction with diverse campus users and coordination with internal departments

Theater Logistics Assistant, Skidmore College Theater Department, Saratoga Springs, NY

Sep 2023 – Dec 2023

- Managed props and backstage transitions during live performances

COCIRRICULARS

Member Feedmore Club, Skidmore College

Sep 2023 - May 2024

- Participated in weekly food recovery to support local food justice initiatives.

SKILLS

Data Analysis: SPSS, R, Excel; descriptive & inferential statistics, multivariate regression

Research Method: Qualtrics (survey design and distribution), Literature Review, Content Analysis, Ethnographic Observation, Coding Development, Replication Studies

Data Visualizing: SPSS & Excel charts for analytical reporting

Languages: Fluent in English and Chinese (Mandarin)

Writing & Communication: Academic writing (APA & ASA), research reporting, presentations

Certifications: CITI Program – Social & Behavioral Research Certification (2023)